

Program Overview.

Central Kansas Community Foundation seeks to build a sustainable local impact investing program, “**Invest Central Kansas**”, to nurture a thriving and inclusive regional economy and enhance the health and quality of life of residents in Central Kansas. The program will seek to engage residents in the work of equitable community investing and make ready investable assets for community opportunities.

The Foundation will target investments that advance the health and quality of life for residents of Central Kansas and address: (a) amenities to keep and attract residents in/to the region; (b) business development and entrepreneurship; (c) family sustaining employment; (d) housing; (e) workforce supports, especially quality child and family care; and (e) other opportunities aligned with the Foundation’s mission. The Foundation will give priority to investments that broadly and substantially improve the region. Investments that directly benefit an Affiliate community will be considered and will require a sponsor as outlined below

Central Kansas Community Foundation (CKCF) is founded on a mission of Building Stronger Communities Through Charitable Giving. CKCF acts as a steward, protecting the charitable dollars and watching out for donor interests in their lifetime and after. CKCF ensures that the gifts left to the community is always used in the manner intended, and to the best possible effect.

The Foundation provides:

- Personalized services, tools and resources that fit donor aspirations and community needs;
- Solutions to make giving an easy, flexible and effective process;
- Local expertise and in-depth understanding of community challenges and needs; and
- Community leadership in meeting those challenges and needs.

The long-term goal of our community foundation is to build permanent funds supported by many donors for the betterment of our service area.

Invest Central Kansas seeks a measurable community impact from its local impact investments. Financial return is also anticipated but secondary to community impact. In recognition of the Foundation’s regional service area and robust affiliate model, Invest Central Kansas will prioritize investments that address regional needs and opportunities and seek collaboration with its Affiliates, community organizations and economic development organizations throughout the communities served by Central Kansas Community Foundation.

Is Your Capital Need a Fit?

The Central Kansas Community Foundation has developed a local impact investing program – Invest Central Kansas – to provide capital that would not be available otherwise to invest in people, projects, businesses, and organizations that address economic prosperity, quality of life

issues, and provide access to opportunity for residents in Central Kansas.

As we consider opportunities for local investment, we'd like to know more about your work and your need for capital. The Prohibited Fund Uses and Prohibited Organizational Entity Relationships are below for review. Items presented are not eligible for further consideration.

Fund Uses – Prohibited

- Not for refinancing existing debt already outstanding that had been extended by NetWork Kansas, the bank or its affiliate(s)
- Not for effecting a partial change or organization management or change that will not benefit the organization
- Not acquisition of or holding passive investments such as commercial real estate or purchasing securities.
- Not for lobbying activities
- Not for repayment of delinquent federal or state income taxes, unless the entity has a payment plan in place with the relevant taxing authority
- Not for repayment of taxes held in trust or escrow, e.g., payroll or sales taxes
- Not for reimbursement of funds owed to any management, including any equity injection or injection of capital for the organization's continuance
- Not for an eligible organization occupying and using less than 50% of total rentable square footage
- Not for increasing a pool of funds that generates tax credits
- Not for financing non-organization purposes, and/or financing costs other than what is described in this Application

Organization Entity Relationships - Prohibited

- Not an executive officer, director, or principal shareholder of any financial institution involved in funding the project
- Not a member of the immediate family of an executive officer, director, or principal shareholder of any financial institution involved in funding the project
- Not a related interest of any executive officer, director, principal shareholder or member of the immediate family of financial institution involved in funding the project

This is the first step in a **screening process**. If it looks like your needs and Invest Central Kansas criteria might be aligned for an investment, we will gather more information and potentially conduct a more formal review process, including an application and submission of supporting documents such as a business plan/strategic plan, current pro-forma, management/ownership team/leadership team resumes, audited financial statements, etc.

General Information

| | |
|----------------|--|
| Applicant Name | |
| Phone | |
| Email | |

| | |
|--------------------------------|--|
| Organization/Business Name | |
| Organization/Business Address | |
| Organization/Business Phone | |
| Organization/Business Email | |
| Organization/Business Tax Id # | |
| Date Organization established | |
| | |

Impact Alignment

11 The Central Kansas Community Foundation and its Affiliates are committed to using community investments to improve the health and quality of life of residents in our region. Which of the following impact areas does your business or organization directly influence through its products and/or services (if a bank or other financial institution – how do you impact these areas through lending or community investment programming)? Place an (X) in the applicable categories.

| | | |
|--|--|--|
| Amenities to keep and attract residents in/to the region | | Housing |
| Business development and entrepreneurship | | Workforce supports, especially quality child and family care |
| Family sustaining employment | | Other, Opportunities aligned with the Foundation’s mission |

12 Which of the following geographies does your business or organization directly impact through its products and/or services? Place an (X) in the applicable service area or areas.

| | | |
|------------------------------------|--|-------------------------------------|
| Augusta Community Foundation | | Hesston Community Foundation |
| Douglass Community Foundation | | Hillsboro Community Foundation |
| El Dorado Community Foundation | | Newton Community Foundation |
| Elk County Community Foundation | | North Newton Community Foundation |
| Florence Community Foundation | | Peabody Community Foundation |
| Fredonia Area Community Foundation | | Remington Area Community Foundation |
| Goessel Community Foundation | | Valley Center Community Foundation |
| Halstead Community Foundation | | CKCF, Entire Region |
| | | |

1. Please describe your organization or business: history, mission and description of programs, services, and/or products. What need or opportunity does your organization/business respond to/provide in the community?

2. Please describe your target customer/client.

3. How have you engaged, or do you engage, residents in your community to understand their needs and opportunities as you develop your products and services?

4. What is the geographic footprint that you serve/cover/provide products?

5. How are you familiar with the Community Foundation or one of our Affiliates?

Capital Needs

6. Does your business or organization have unmet capital needs? What type of capital would be most useful for your business or organization as you try to grow or sustain your operations (and/or mission)?

7. Have you had investment conversations with other local partners (local banks, government agencies, high net worth individuals, etc.)? What was the result?

8. Is there potential capital that could be leveraged if Invest Central Kansas were to make an investment in your organization or business?

9. What type of investment are you seeking/would you seek? Place an (X) by the investment type that is needed.

| | | | |
|--------------------------|-----------|--------------------------|--------------------|
| <input type="checkbox"/> | Loan | <input type="checkbox"/> | Equity |
| <input type="checkbox"/> | Guarantee | <input type="checkbox"/> | Loan Participation |
| <input type="checkbox"/> | Deposit | <input type="checkbox"/> | Other? |

10. Please describe the investment terms that you would need – e.g., interest rate, length of term, amount? With respect to guarantees or participations, what are you looking for from a partner – e.g., percentage of loan coverage, coverage term, loss position?

Return to: Central Kansas Community Foundation
c/o Invest Central Kansas
301 N. Main, Suite 200
Newton, KS 67114
angie@centralkansascf.org

Next Steps:

1. If not a fit for current program parameters, you will receive a letter within 30 days from your submission.
2. If fit minimum program parameters, you will be contacted and asked to complete – The Application which will provide additional information to begin the selection process. This is not a guarantee of acceptance, but the next step toward the program request being vetting for financial support.

Staff Complete Below

Date Received:

Reviewed By:

Meets Minimum:

Does Not Meet Minimum:

Notification Date:

Next Steps If Applicable:

- 1) Send Full Application for Completion